



## JRI news release

January 9th, 2003

Nagasaki Prefecture  
The Japan Research Institute, Limited

### **Business Model Patent Application**

Enabling Local Firms to Compete for System Development and Other Service Orders from Prefectural and Local Government Agencies

Nagasaki Prefecture and The Japan Research Institute, Limited jointly announced the following patent application filed on January 9, 2003.

1. Subject:

- (1) System development support program
- (2) System equipment procurement support program

2. Overview:

- (1) A system development order program designed for the purpose of improving the present situation in which it is difficult for local IT companies to receive orders for system development from prefectural and other local government agencies.
- (2) A program designed for the purpose of improving the present situation in which prefectural and other local government agencies tend to procure required equipment mainly from major companies when developing systems.

3. Applicant:

Joint application (50/50 patent share) by Nagasaki Prefecture and The Japan Research Institute, Limited (Head Office: Chiyoda-ku, Tokyo, president: Shunichi Okuyama).

4. Date of application:

Thursday, January 9, 2003

5. Inventor:

Hideyo Shimamura, CIO, General Affairs Department, Nagasaki Prefecture

Application details:

(1) System development support program

Creates opportunities for local IT companies to receive orders by requiring local government agencies to accept system consultants, develop plans and detailed specifications, and invite tenders for systems after dividing them into several parts. Also, by accepting staff from local IT companies, this program helps create an environment that can enhance capabilities to define business details, prepare proposals and control quality, capabilities that were previously lacking.

(2) System equipment procurement support program

Establishes an NPO to review and propose revisions of basic specifications prepared by local government agencies for procuring system equipment. Using an NPO, local government agencies can now check system feasibility and other factors, tasks that were beyond their technical level previously. This program also helps create an environment in which local IT companies can enhance their proposal-making and other capabilities by assigning their staff to the NPO.

Key Merits:

Local government agencies placing orders can reduce their costs by adopting an ordering system that calls for tenders from competing service providers. This will also help avoid wasteful expenditure and result in optimum systems.

Local IT companies will now have an environment in which they can enhance their capabilities in designing business plans, making proposals and controlling quality, which were unattainable previously, by having more new opportunities to receive orders and by participating as development staff.

(This press release was distributed at the press conference held on January 9, 2003 at 14:00 in the Nagasaki Prefecture Office.)

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